

THE ROADS AHEAD

Time to make a decision...

The three routes on the left-hand page represent the three choices you have before you. The route you travel next depends entirely upon what you plan on doing with your current BMW. As you can see from the chart, if you still need to select your next BMW, you'll be on Route 1 and you should turn to page 2.

If you plan on staying in your current BMW, everything you need to know about the next 90 days is contained on pages 6 and 7 of this booklet.

Finally, if you already have a plan for your next BMW, then you're on Route 3 and you should turn directly to page 8.

ROUTE 1 SELECT YOUR NEXT BMW

p 2

1. Decide which BMW you'll drive next

- a. Order one right from the factory
- b. Pick your favorite from your local BMW center's new-vehicle inventory
- c. Acquire a Certified Pre-Owned BMW

2. Arrange financing

- a. Lease through BMW Financial Services
- b. Finance through BMW Financial Services

3. Turn in your current BMW (pick up Route 3)

ROUTE 2 KEEP YOUR CURRENT BMW

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1. Make arrangements to keep driving your current BMW

- a. Re-lease through BMW Financial Services
- b. Purchase your vehicle outright with financing options through BMW Financial Services

ROUTE 3 TURN IN YOUR CURRENT BMW

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1. Notify BMW Financial Services

2. Have your vehicle inspected

3. Make any necessary repairs

4. Turn in your vehicle

LOOKING DOWN THE ROAD

With your BMW Financial Services lease ending in just three months, it's time to decide which BMW you will be driving next, and to review what you need to do to turn in the BMW you are driving now. This booklet is designed to co-pilot you through every aspect

of the lease-end process. On the following pages you will find all the information you need, organized in a straightforward, easy-to-follow manner. Please take the next few minutes to review the choices that you have ahead of you, and then make a plan for the coming 90 days.



Should you have any questions regarding the information contained in this booklet, please call your BMW Financial Services Lease-End Relationship Consultant at **1-800-959-4BMW** (4269). We look forward to working with you during this exciting time.



ROUTE 1 SELECT YOUR NEXT BMW

This is an exhilarating time. There is a new BMW in your future and, in addition to raising your pulse, you can count on the fact that it will incorporate all of the latest performance and safety innovations, and that it will deliver many years of driving pleasure.

With three months to go before your current lease ends, you have several exciting choices in front of you. If you know exactly what your ideal BMW should look like, go to the My Account section of the bmwusa.com web site and configure the vehicle you're dreaming about. You can then complete the order by visiting your local BMW center, and a brand-new BMW will be waiting for you when your current lease ends.

If you're just starting to think about which BMW might suit you next, the web is a good place to start. You can take a virtual test drive of every BMW model in the Virtual Center on bmwusa.com. Experiment with different color and trim combinations. Picture yourself in Coupes, Convertibles, Sedans, Sports Wagons, SAVs and roadsters. Then, for a hands-on experience, visit your local BMW center and test-drive the vehicles that you're interested in.

Once you've decided which BMW you want, you can select from your center's extensive inventory or – with 90 days to go – custom-order the exact car that you want. Your order will go right to the factory where a brand-new BMW will be built just for you.



An economical option

Perhaps you are interested in an economical way to acquire another BMW. If so, ask your local BMW center about a Certified Pre-Owned BMW, or conduct a vehicle search on bmwusa.com/certified. Only the best pre-owned BMWs are selected for the certification process. When you see the Certified Pre-Owned label, you know that the vehicle has passed a rigorous inspection by a factory-trained BMW Technician and that it is backed by a comprehensive warranty.



Worth the wait

Should you choose to have your next BMW custom built just for you, BMW Financial Services will work with you to adjust the maturity date of your lease to coincide with the arrival of your next BMW. You can extend your current BMW lease for up to six months if you are awaiting a new BMW.



A new 3 Series presents a number of enticing choices. Do you want rear-wheel drive or all-wheel drive? Two doors or four? A Convertible would be nice, but then again, so would a Sports Wagon. So many choices, so many good answers...

The 5 Series has a tremendously engineered blend of performance, style and space. Whether you choose a Sedan or a Sports Wagon, you can count on this award-winning car for mile after mile of exhilarating driving.



ROUTE 3

TURN IN YOUR CURRENT BMW

Leaving the BMW you're driving now will be much easier if there is a new or Certified Pre-Owned BMW waiting for you at the end of the turn-in process. To ensure a smooth and enjoyable transition into your next BMW, visit your BMW center now to select the exact vehicle you want next. Then follow these four straightforward turn-in steps.

Step 1:

Notify BMW Financial Services

As soon as you decide to turn in your current BMW at the end of your lease, call BMW Financial Services at **1-800-959-4BMW** (4269), or e-mail us at **leaseend@bmwusa.com**, so that we can make the turn-in process easier.



BMW's M cars are legendary, and there's a powerful force fueling that legend: BMW Motorsport. With highly tuned handling, braking and acceleration, the racing background is evident in every BMW M product.

Step 2:

Have your BMW pre-inspected

Call your BMW center at the number listed on the enclosed letter and schedule a pre-inspection of your vehicle.

This pre-inspection will be performed at your BMW center, using the BMW Inspection Wheel and the guidelines on the enclosed BMW Lease-End Inspection Form. You can prepare for the pre-inspection by conducting your own thorough inspection of your vehicle using the Turn-In Toolkit.

Once the pre-inspection at your BMW center is complete, you will be provided with an itemized list of any excess wear-and-use charges. This information will help you determine whether repairs are necessary and whether or not you wish to complete them before the end of the lease. In some cases, an independent third-party inspection may be necessary at this point.

Step 3:

Make any needed repairs

If the preliminary inspection determines that repairs are necessary, we recommend that you have these repairs made prior to turn-in, at a facility that is authorized by your BMW center.

One advantage to making repairs at this time is that you may be able to process claims with your insurance company. Prior to making repairs, however, be sure to check with your insurance company to see if any of the damage to your vehicle is covered under your policy.

When having repairs made, keep all repair receipts. You will need a copy for yourself, another for your insurance company, if applicable, and one for your BMW center at turn-in.

In all cases, if you decide to have repairs performed prior to lease end, it is vital that repairs be made using only authentic BMW parts and that you notify BMW Financial Services at **1-800-959-4269** so your account can be updated with the appropriate information.

Step 4:

Turn in your BMW and license plates

When you turn in your BMW for a final inspection, please bring the enclosed BMW Lease-End Inspection Form and inform your BMW center of any repairs made to the vehicle. This form includes the Federal Odometer Disclosure Statement, which both you and your BMW retailer must sign at vehicle turn-in.

At that point, your BMW center will make a final inspection of the vehicle's condition and calculate any excess-mileage charges.

Finally, turn in your license plates to the appropriate state licensing bureau.

